

DOOSAN ŠKODA POWER a.s.

Public offering of shares of Doosan Škoda Power a.s.

Offer period from 27 January 2025 to 5 February 2025

Date: 27 January 2025



DISCLAIMER

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The prospectus is available on the company's website www.doosanskodapower.com.

DOOSAN ŠKODA POWER'S INITIAL PUBLIC OFFERING - SUMMARY

OFFERING SUMMARY

Offering: Total up to 10,527,000 new and existing ordinary shares of Doosan Škoda Power a.s. ("Doosan Škoda Power" or the "Company")

Base deal up to 9,570,000 shares (Base Deal):

- Up to 2,900,000 new ordinary shares (up to 10% of Company's existing share capital)
- Up to 6,670,000 existing ordinary shares offered by Doosan Power Systems S.A. (the "Selling Shareholder"; up to 23% of Company's existing share capital)

Over-allotment option:

- Up to 957,000 existing shares granted by the Selling Shareholder (up to 10% of the Base Deal)

Offer Price Range: From CZK 220 to CZK 260; Retail investors may place orders within the given Offer Price Range

Retail Offer Period: 27 January – 5 February 2025 (1pm CET)

Listing venue: The Prague Stock Exchange (Prime Market)

Minimum purchase order amount: Please see conditions of Retail Offering Agents

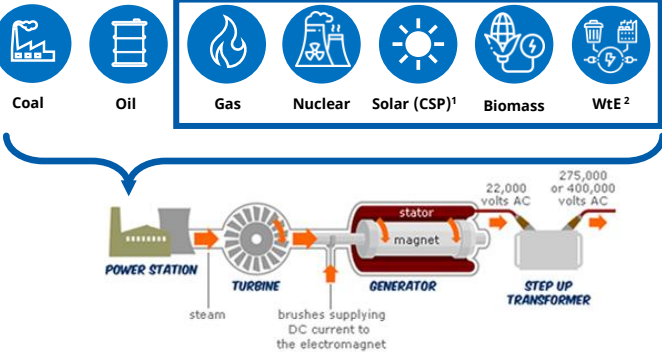
Orders can be placed at: Please see Retail Offering Agents' contact details below

More details: The decision to participate in the Offering should be made solely on the basis of the Prospectus published on 27 January 2025 and available at www.doosanskodapower.com

DOOSAN ŠKODA POWER IS A POWER EQUIPMENT, TURBINE MANUFACTURER AND ENGINEERING SOLUTIONS PROVIDER



Gradual Shift Towards More Sustainable Energy Sources



- Doosan Škoda Power is one of the leading steam turbines manufacturers and is based in Pilsen, Czech Republic.
- Founded in 1869, Doosan Škoda Power specializes in designing and manufacturing high-efficiency steam turbines. Applications include combined cycle, biomass, nuclear or industrial power plants.
- Delivers comprehensive maintenance services and advanced diagnostic tools to ensure optimal turbine performance.
- Offers facility retrofitting and modernization services. Provides engineering solutions to improve plant efficiency.
- In the financial year 2023 Doosan Škoda Power generated revenues of CZK 4,811m and EBITDA of CZK 662m.

Unique Success Factors

Tailor-made solutions for clients with an output of up to 1,300 MW

Patented technology developed and built for 100+ years

56 GW to 62 countries worldwide provided to date

~ 1 000 qualified employees (~ 50% with a master's degree)

Decarbonization product portfolio (gas, nuclear, CSP, biomass and WtE)

Reputable brand

Long track record of projects worldwide

Inhouse R&D

WHY TO INVEST?

Attractive dividend pay-out ratio

70+%

Target dividend pay-out ratio

Long-term growth potential

Doosan Škoda Power is well positioned to benefit from **energy transformation, nuclear renaissance and growing electricity demand.**

Strong Czech Brand

1869

History of Doosan Škoda Power backs to famous Emil Škoda

ORDERS CAN BY PLACED WITH THE RETAIL OFFERING AGENTS



Raiffeisen Bank

www.rb.cz



opportunity

www.o.portu.cz

J&T BANKA

www.jtbank.cz

Notes:

1) Concentrated Solar Power

2) Waste to Energy

DOOSAN ŠKODA POWER: STRATEGIC INITIATIVES AND INVESTMENT RATIONALES

KEY INVESTMENT HIGHLIGHTS

DOOSAN
Škoda Power

1

One of the leading steam turbine OEMs with high reputation, proven track record, and unique IPs

2

Well-diversified across industries and regions, operating in a growing market driven by secular trends

3

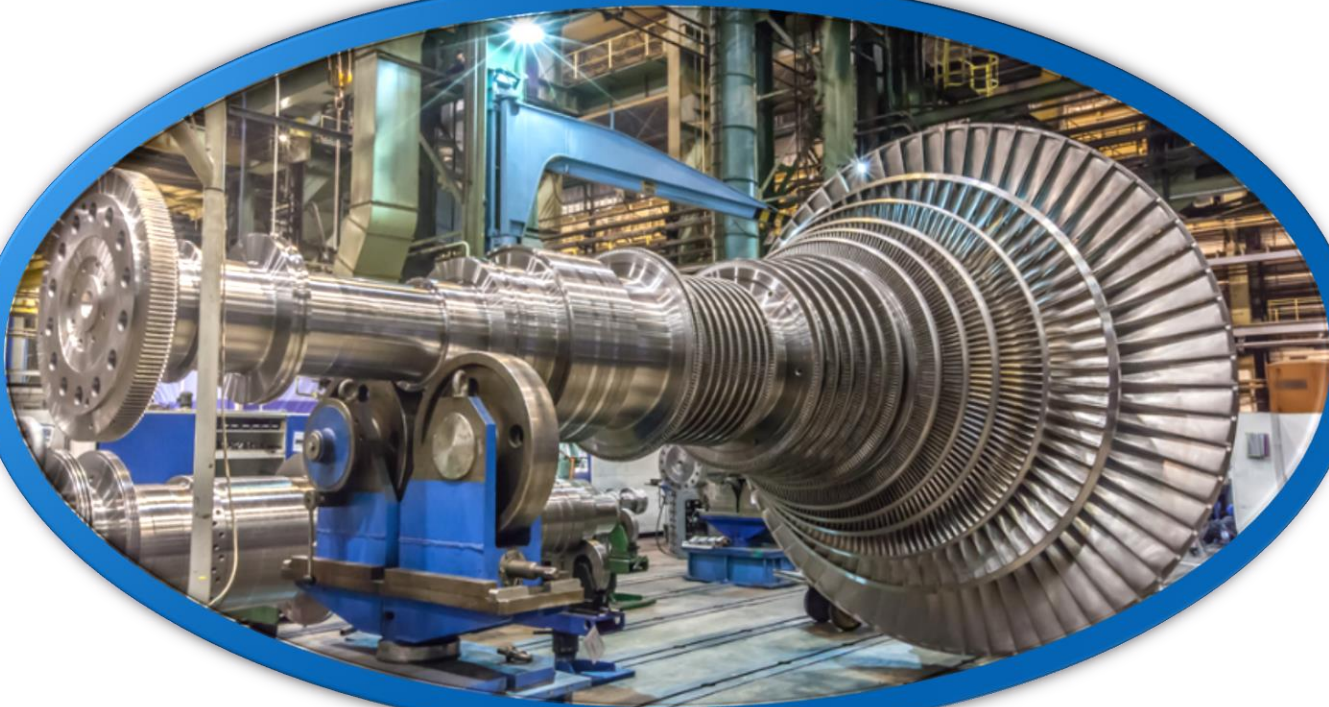
Enabling energy transition with a comprehensive portfolio and expertise in clean energy applications

4

Located in Central Europe, strategically leveraging global reach through technology transfer and business synergies with Doosan Group

5

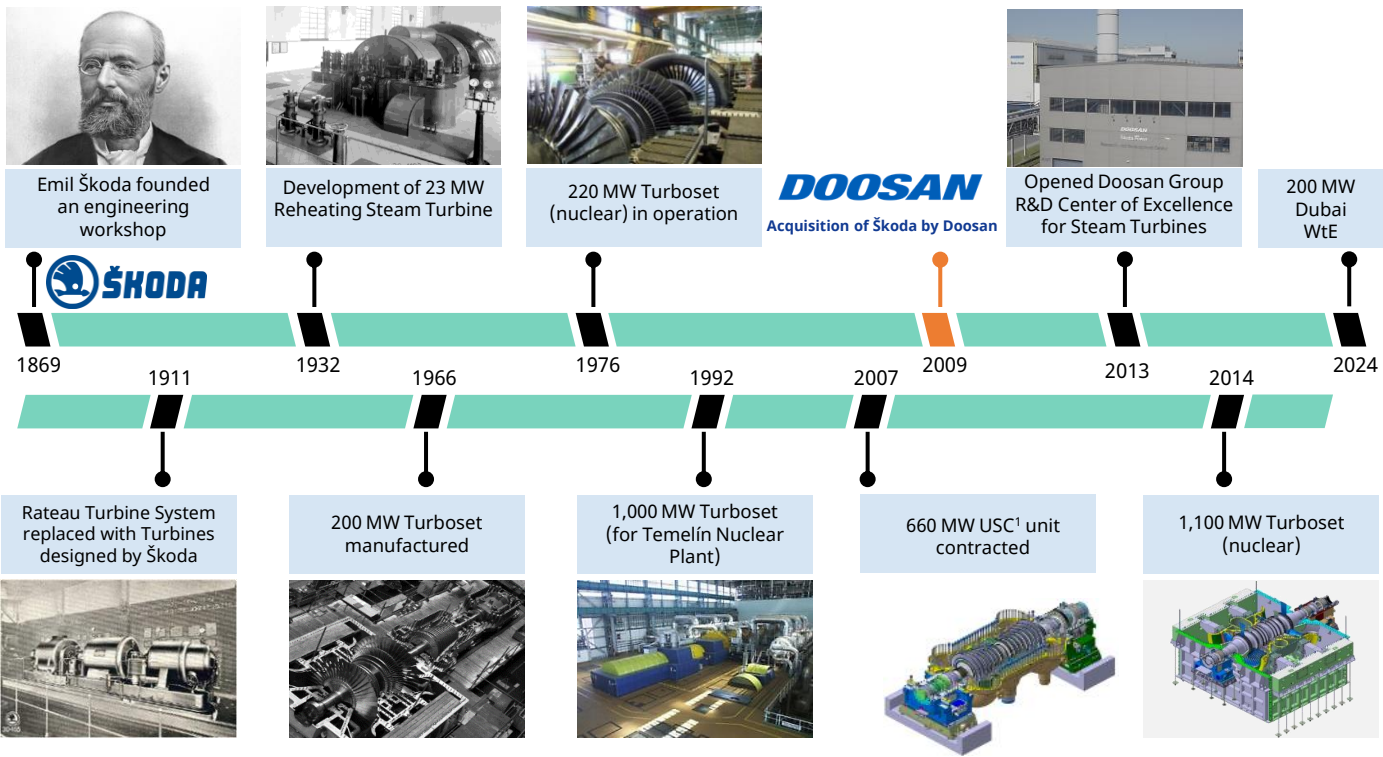
Solid financial position and attractive dividend pay-out ratio



"Global expert in power solutions"

DOOSAN ŠKODA POWER: RICH HISTORY, STRONG PARTNERSHIP

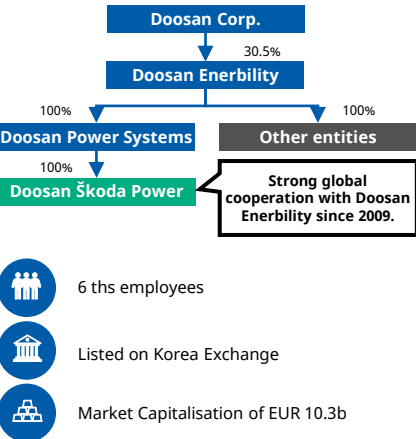
ESTABLISHED IN 1869, ŠKODA POWER BECAME A PART OF DOOSAN IN 2009



PART OF REPUTABLE GLOBAL GROUP DOOSAN ENERBILITY

Founded in 1962, Doosan Enerbility Has Grown to Become One of the Leading Energy Companies, Creating Global Value by Supplying Power and Water to 40 Countries Worldwide

Simplified Ownership Structure



Business Lines

Nuclear Business Group

- Key nuclear plant components
 - Nuclear reactor, steam generator, etc.
- Next-gen nuclear power plant (SMR², etc.)
- Forging & casting materials

Plant EPC Business Group

- CCPP³ EPC / Nuclear power plant construction
- Renewables / Hydrogen
- Desalination
- Civil / Construction

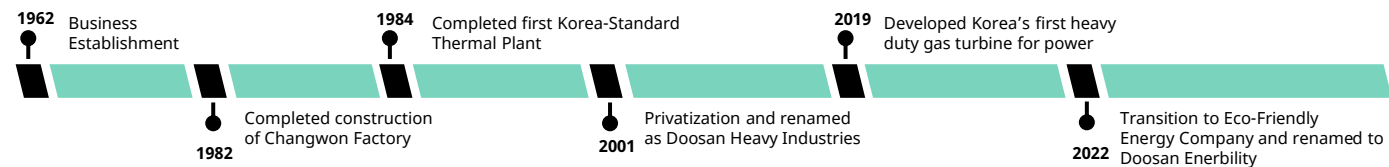
Power Service Business Group

- Power generator components
 - Gas turbine, steam turbine, power generator, wind turbine, etc.
- Generator performance enhancement / maintenance service

Core Business

Nuclear Power	Combined Cycle Power
Wind Power	Desalination
Gas Turbine	New Business

Key Milestones

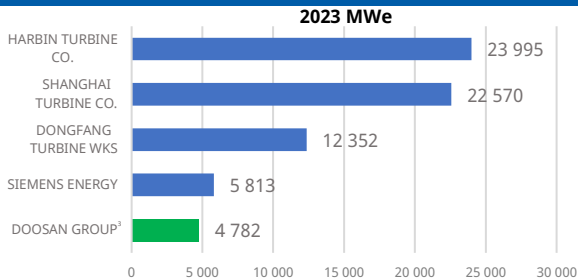


Source: Doosan Enerbility
1) Ultra-Supercritical
2) Small Modular Reactor
3) Combined Cycle Power Plant

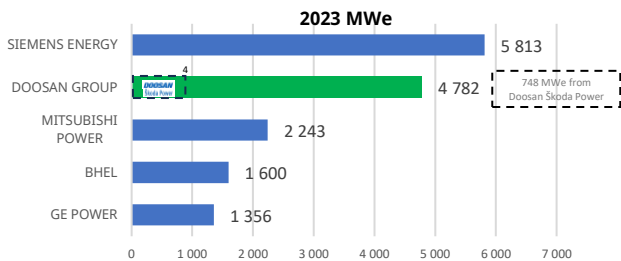
DOOSAN ŠKODA POWER: GLOBAL PRESENCE, SERVING CUSTOMERS ACROSS MANY SECTORS

ONE OF THE LEADING STEAM TURBINE ORIGINAL EQUIPMENT MANUFACTURERS OPERATING IN A GROWING MARKET DRIVEN BY SECULAR TRENDS

Doosan Škoda Power Part of #5 Global Technology Owner in ST¹...



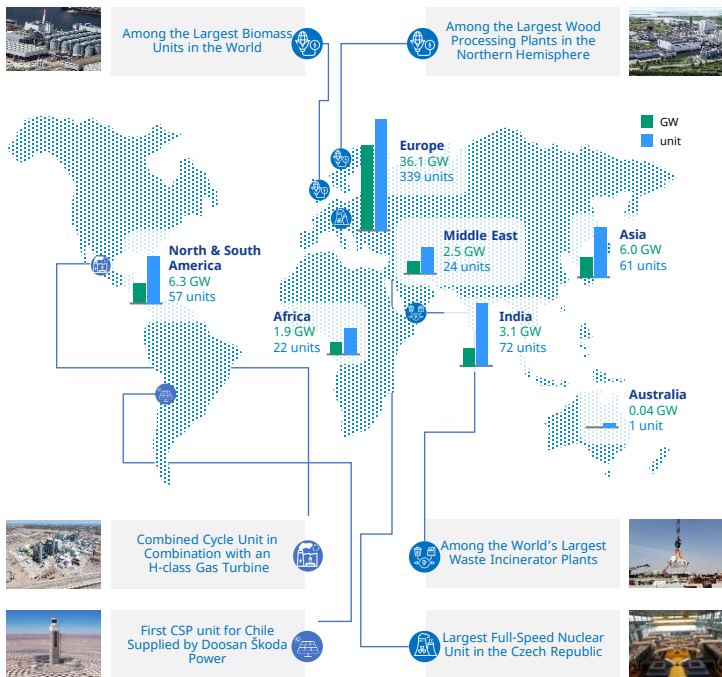
... which is the #2 ST Manufacturer in its Defined Market²



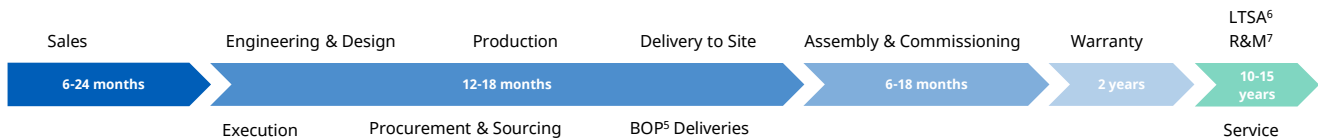
The Company targets and executes steam turbine projects with an output capacity below 350 MW as well as for full-speed nuclear applications, based on the agreement with Doosan Enerbility.

Doosan Škoda Power Track Record of Completed Prestige Projects Worldwide

Total record since 1960: ~ 56 GW = 576 units, 62 countries



DOOSAN ŠKODA POWER COVERS THE ENTIRE VALUE CHAIN AND A WIDE RANGE OF SECTORS WITH ITS PRODUCTS



Supplying Broad Range of Energy Sources



Nuclear



Waste-to-Energy



Biomass



Combined Cycle Power Plant



CHP⁸ (Transition to Renewables)

Full Coverage of Ancillary Services



Maintenance and Overhaul & LTSA



Retrofit and Modernization



Field Services

Serving Customers Across Many Sectors



Utility



Steel works



IPP⁹



Nuclear Powerplants



Municipality



Sugar



Pulp & Paper



Mining



Refinery



Chemical



Decommissioning

Sources: McCoy Power Reports - Steam Turbines 2023 Report

1) Steam Turbines

2) Excluding China, Russia, Iran from the global market.

3) Excluding China, Russia, Iran from the global market

4) Doosan Enerbility and Doosan Škoda Power

5) Balance of Plant

6) Long Term Service Agreements

7) Retrofit & Modernization

8) Combined Heat and Power

9) Independent Power Producer

DOOSAN ŠKODA POWER: ENERGY TRANSITION ENABLER

OPERATING IN A GROWING MARKET DRIVEN BY SECULAR TRENDS...

Demand and Generation of Electricity is Expected to More Than Double by 2050 in the NZE scenario...

According to IEA World Energy Outlook 2023 Global Electricity Demand is set to increase by **90%** in the **Stated Policy Scenario** and by **150%** in the **Net Zero Emissions Scenario**



Industrials electricity consumption to grow **~40%** by 2030



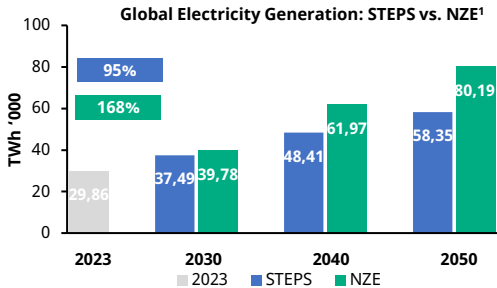
Sales of electric vehicles are estimated to more than **quadruple** until 2035



Data centre electricity demand forecasted to **double** from 2022 to by 2026



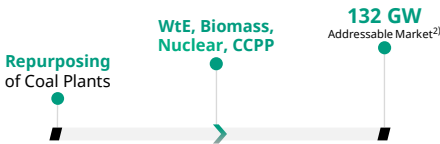
Building applications electricity expected to **almost double** until 2050



...Backed By Several Secular Trends

Decarbonization & Electrification

- Energy transition presents new opportunities

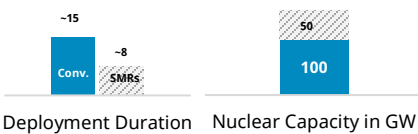


Nuclear Renaissance

- Ongoing **nuclear expansion**³⁾ through SMRs

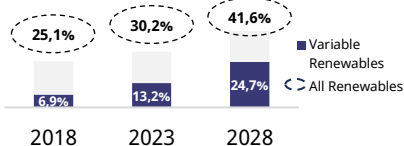
Faster Deployment of SMRs...

...And Newly Added Capacity



Energy Security

- Renewables**⁴⁾ require baseload complements



Clean and green energy is required to offset ~740 GW⁵⁾ of operational coal with reliable and dispatchable power.

... ACTING AS ENERGY TRANSITION ENABLER WITH STEAM TURBINES AS CORE PRODUCT...

Growing Demand for Clean Energy-Based Electricity – Baseload Coverage

With ambitious energy transition goals, Europe and the world must significantly increase the share of renewables by 2050. However, even with sufficient wind and solar capacity, these alone cannot meet rising demand. Storage technology remains underdeveloped, and the intermittent nature of renewables cannot be fully mitigated, even with optimized grids.

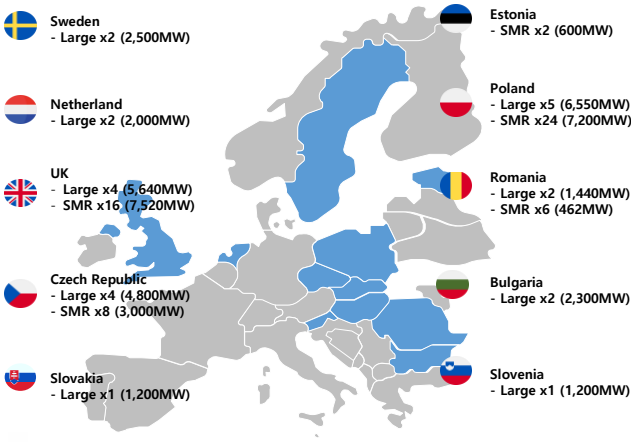
Steam Turbines – Flexible Baseload Clean Energy Applications



Focusing on Trends in the Power Industry



Selected Planned⁹⁾ Large Nuclear & SMRs in Key Markets



Sources: IEA 2024 Mid-Year Outlook & IEA 2023 World Outlook & IEA Global EV outlook & IEA Electricity 2024 IEA website.

Company management, World Nuclear Association

Notes: 1) STEPS (Stated Policy Scenario); NZE (Net Zero Emissions Scenario). For more detail, please refer to the page Glossary.

2) Operational Capacity in Europe excluding Malta, Andorra, Switzerland, Lichtenstein, Norway, Lithuania, Estonia, Iceland, Monaco, San Marino and Luxembourg.

3) Nuclear Alliance formed in Europe consisting of 15 countries, aiming for 150 GW by 2050 from nuclear inputs. GW – Gigawatts

4) Share of Variable Renewables in World Electricity Mix

5) Total operational capacity of coal plants excluding China and India

6) Combined Heat and Power

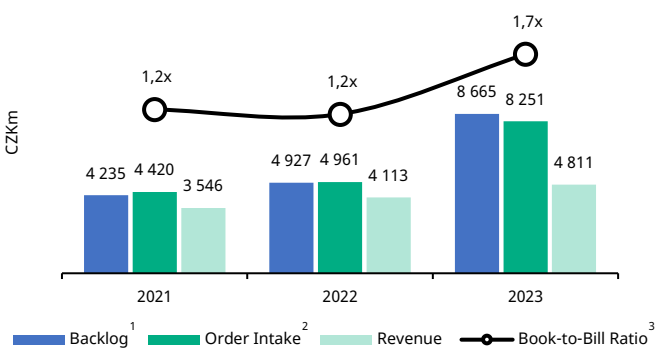
7) Concentrated Solar Power

8) Organic Rankine Cycle

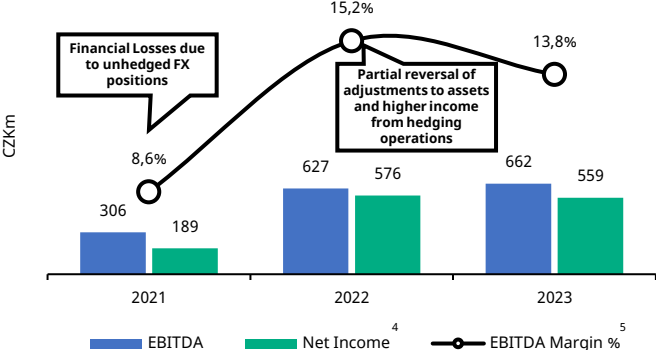
9) World Nuclear Association – Pipeline of Announced Projects

DOOSAN ŠKODA POWER: STRONG FINANCIAL POSITION WITH ATTRACTIVE DIVIDEND POTENTIAL

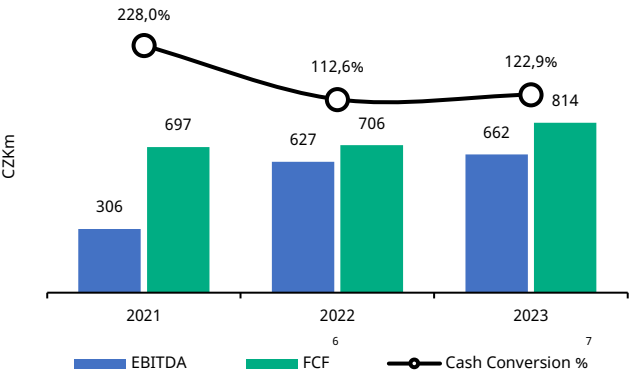
Promising Backlog and Growing Revenues...



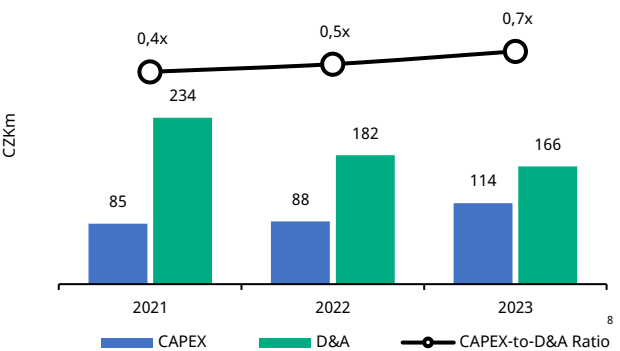
...with Increasing EBITDA and Net Income...



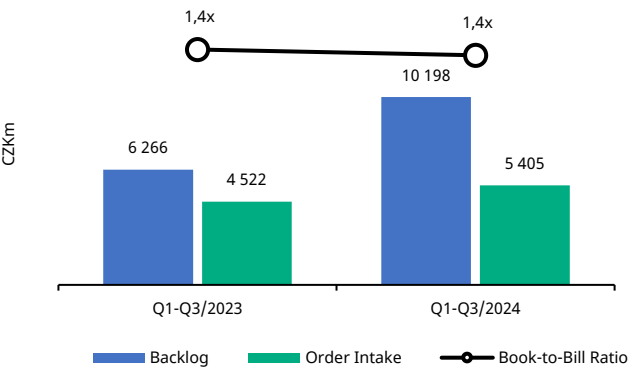
...Lead to Attractive Cash Generation...



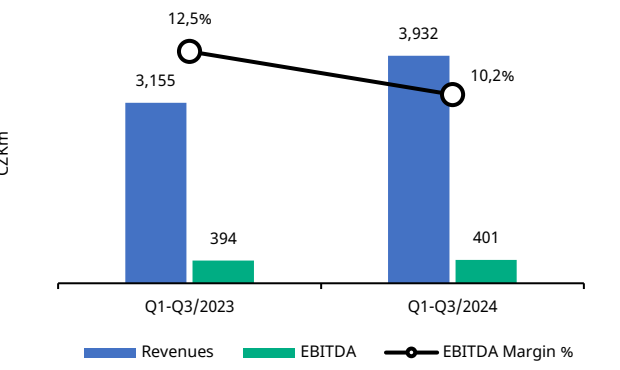
...While Not Capital Intensive



Significant Increase in Order Intake and Backlog⁹



Strong Increase in Revenues, Mild Increase in EBITDA⁹



- **High book-to-bill ratio** indicates strong customer demand for Doosan Škoda Power's products.
- In the years 2021 - 2023, Doosan Škoda Power's **revenues grew at 16.5%** and **EBITDA grew at 47.2% CAGR**.
- Doosan Škoda Power invests a **balanced** amount of **CapEx** for its growth.
- Following the listing, Doosan Škoda Power intends a **pay-out ratio 70%+ of net profit** backed by a solid balance sheet and strong cash generation. Dividend payments are subject to (i) the availability of sufficient distributable cash and without jeopardizing the Company's financial stability; (ii) net income being adjusted for extraordinary effects generally not related to the ordinary financial performance of the year; and (iii) shareholder approval for the distribution of dividends.
- In August 2024, Doosan Škoda Power initiated the process of a share capital reduction by the amount of CZK 1.85bn → Pro-Forma Equity Ratio following reduction stood at 58% of the Equity Ratio at the end of FY 2023.
- **Order Backlog increased by 62.8%** to CZK 10.2 billion compared to Q1-Q3, 2023 and by **17.7% as compared to end of year 2023**. Order intake **increased by 19.5%** compared to the previous year's period. The Book-to-Bill Ratio remained stable at **1.4x**.
- Doosan Škoda Power **increased its revenues in Q1-Q3 2024 by 24.7%** compared to the Q3 2023, driven by the continuing **execution of 2023 backlog projects** and an **increase of LTSAs revenues by more than 162%** compared to the same period in 2023.
- **EBITDA increased by 1.8 %** while **EBITDA margin decreased to 10.2%**. The decrease in EBITDA margin was mainly **attributable to losses from hedging operations** in the amount of 24 million CZK (compared to 87 million CZK gain at Q3/23) and **change (increase) of warranty and other provisions** in the amount of 37 million CZK (compared to decrease of provisions by 61 million CZK at 3Q/23).

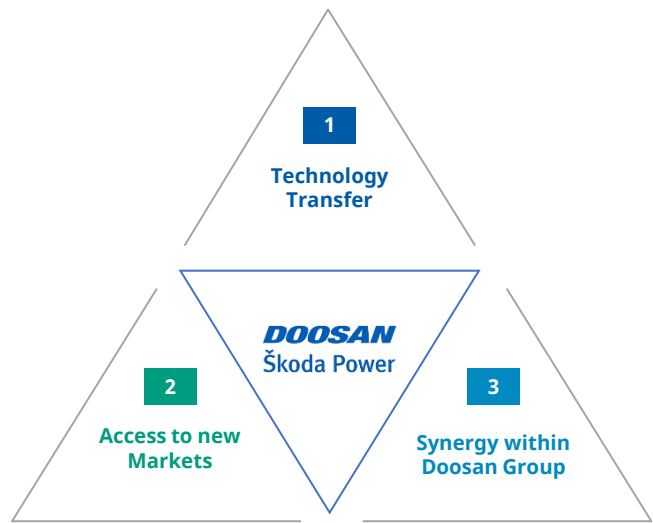
Source: Company's Audited Consolidated Financial Statements for the years 2021, 2022 and 2023
Notes: 1) Backlog = Remaining performance obligations 2) Order Intake = Additions to Backlog in current period 3) Book-to-Bill Ratio calculated as Order Intake / Revenue; 4) Net Income = Profit for the period 5) EBITDA margin = EBITDA / Revenue; 6) FCF (Free Cash Flow) = Cash from operating activities - Acquisition of property, plant and equipment - Acquisition of intangible property + Proceeds from sale of property, plant and equipment - Income tax paid 7) Cash conversion = FCF / EBITDA 8) CAPEX-to-D&A Ratio calculated as CAPEX / Depreciation and amortization, where CAPEX = Acquisition of property, plant and equipment + Acquisition of intangible assets 9) Q1-Q3/2024 is referring to the January 1 to September 24 2024 period, and similarly, Q1-Q3/2023 is referring to the January 1 to September 24 2023 period

DOOSAN ŠKODA POWER: STRATEGIC INITIATIVES AND INVESTMENT RATIONALES

ESTABLISHING AS THE EUROPEAN HUB OF DOOSAN GROUP AND UNLOCKING GROWTH OPPORTUNITIES THROUGH TECHNOLOGY TRANSFER AND PENETRATING NEW MARKETS

Benefitting from Status as European Hub within Doosan Group

Doosan Group Intends to Promote Doosan Škoda Power as the European Hub within the Group



1



Technology and Know-how Transfer

- **Air-cooled generator technology transfer**
 - Manufacture generators instead of buying them thereby increasing overall competitiveness of Doosan Škoda Power
 - Supply of self-produced full package of steam turbine and generator
- **50hz 100MW gas/hydrogen turbine technology transfer**
 - Producing medium-sized gas turbines for decentralized power needs
 - Expected switch to hydrogen turbines as hydrogen infrastructure should expand to become a carbon-free energy source

2



Access to New Markets

- **Expansion of target markets with manufacturing and service in Central Europe**
 - Access to new customers and applications for gas turbines and generators
 - Close proximity to customer as an advantage of Doosan Škoda Power being a European hub

3



Increased Focus on Synergies within Doosan Group






- **Collaboration between Doosan Škoda Power with Doosan Enerbility on Nuclear Power Plants**
 - Ability to jointly participate in large, complex projects (e.g. Dukovany NPP and Temelin NPP¹ tender)
 - Enhanced competitiveness by European production hub for Doosan Group products
 - Benefit from Doosan Enerbility's position as large EPC² contractor globally

LEADING GLOBALLY ACTIVE STEAM TURBINE OEM WITH CLEAR STRATEGIC GROWTH INITIATIVES

Doosan Škoda Power Today

-  One of the leading steam turbine OEMs based on its own IP with proven global track record
-  Cutting edge manufacturing and R&D site located in the center of Europe
-  Part of globally present Doosan Group
-  Strong orderbook development paired with solid financial standing
-  Solid growth expected in key areas of Combined Cycle, WtE, OEM Service, etc. based on recent market demand
-  Entering high-margin service business with LTSA expansion and Retrofit & Modernization opportunities (including non-OEM service of e.g. LMZ, GE D11)

Doosan Škoda Power Tomorrow

-  Well-positioned with clearly defined growth initiatives addressing new products and markets driven by increasing electricity demand and decarbonization
-  Building up a key position in the high-potential growth nuclear and SMR market through collaborations with Doosan and other market leaders
-  Driving growth as a turbine total package provider by manufacturing medium-sized Gas and Hydrogen turbines and generators
-  Maintain a steady dividend based on solid business performance
-  Stable balance sheet and strong cash generation capability to continue support competitive dividend pay-out ratio

Notes:
1) Nuclear Power Plant
2) Engineering, Procurement, and Construction

GROWTH AMBITIONS, RISKS, TIMETABLE AND CONTACTS

GROWTH AMBITIONS

Mid-Term Ambitions

Increase **Revenue** in the mid-term at a **mid-to-high-teens CAGR**.

EBITDA margin to **gradually increase** in the mid-term above **mid-teens level**.

In the mid-term, **CAPEX** is expected to be in the range of **CZK 275mn - 375mn** per annum.

Dividend Payout Ratio: **>70%** based on **Net Profit** of previous financial year.¹

RISKS

Risks linked to the offering are described on pages 15 – 45 of the Prospectus published on 27 January 2025 and available at www.doosanskodapower.com. The public offering of shares of Doosan Škoda Power in the Czech Republic is conducted exclusively on the basis of a prospectus.

TIMETABLE OF THE OFFERING

Event	Date
Publication of the Prospectus	27 January 2025
Start of the Retail Offer Period	27 January 2025
End of the Retail Offer Period	5 February 2025
Pricing Date	5 February 2025
Allocations announced on	6 February 2025
First Trading Day	6 February 2025
Settlement Date	10 February 2025

January 2025

M	Tu	W	Th	F	Sa	Su
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

February 2025

M	Tu	W	Th	F	Sa	Su
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

ORDERS FOR THE GROUP SHARES WITHIN THE OFFERING CAN BY PLACED WITH THE FOLLOWING RETAIL OFFERING AGENTS:

Raiffeisenbank, a.s.

WOOD Retail Investments a.s.

J&T BANKA, a.s.



**Raiffeisen
Bank**



opportunity

J&T BANKA

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www.o.portu.cz

+420 222 096 666

info@portu.cz

www.jtbank.cz

+420 221 710 666

DealingCZ@jtbank.cz

Notes: 1) subject to (i) the availability of sufficient distributable cash and without jeopardizing the Company's financial stability; (ii) net income being adjusted for extraordinary effects generally not related to the ordinary financial performance of the year; and (iii) shareholder approval for the distribution of dividends.

GLOSSARY

Abbreviation	Explanation
BOP	Balance of Plant
CAGR	Compounded Annual Growth Rate
CCPP	Combined Cycle Power Plant
CHP	Combined Heat and Power
CSP	Concentrated Solar Power
EBITDA	Earnings Before Interest Taxation Depreciation and Amortization, EBITDA = Profit for the period + Income tax expense + Interest expenses – Interest revenues + Depreciation & Amortization
ETS	Scenario consistent with a 2.6C warming outcome. Assumes no further policy support for energy transition beyond existing measures and that technology transition only occurs where it lowers system cost or offers an attractive pay-back proposition to consumers
GW	Giga Watt
IPP	Independent Power Producer
LTSA	Long Term Service Agreements
MW	Mega Watt
NZS	Scenario consistentt with a 1.75C warming outcome. Describe an energy economy evolution that combines faster and greater deployment of renewable, nuclear and other low-carbon solutions to achieve net-zero emissions in 2050
ORC	Organic Rankine Cycle
R&M	Retrofit & Modernization
ST	Steam Turbines
USC	Advanced Ultra-Supercritical (Turbine)
OEM	Own Equipment Manufacturer
Non-OEM	Not the Original Equipment Manufacturer
SMR	Small Modular Reactor
LMZ	Leningradsky Metallichesky Zavodi is Russian manufacturer of power machines and turbines

LET'S STAY IN TOUCH!

www.doosanskodapower.com

